

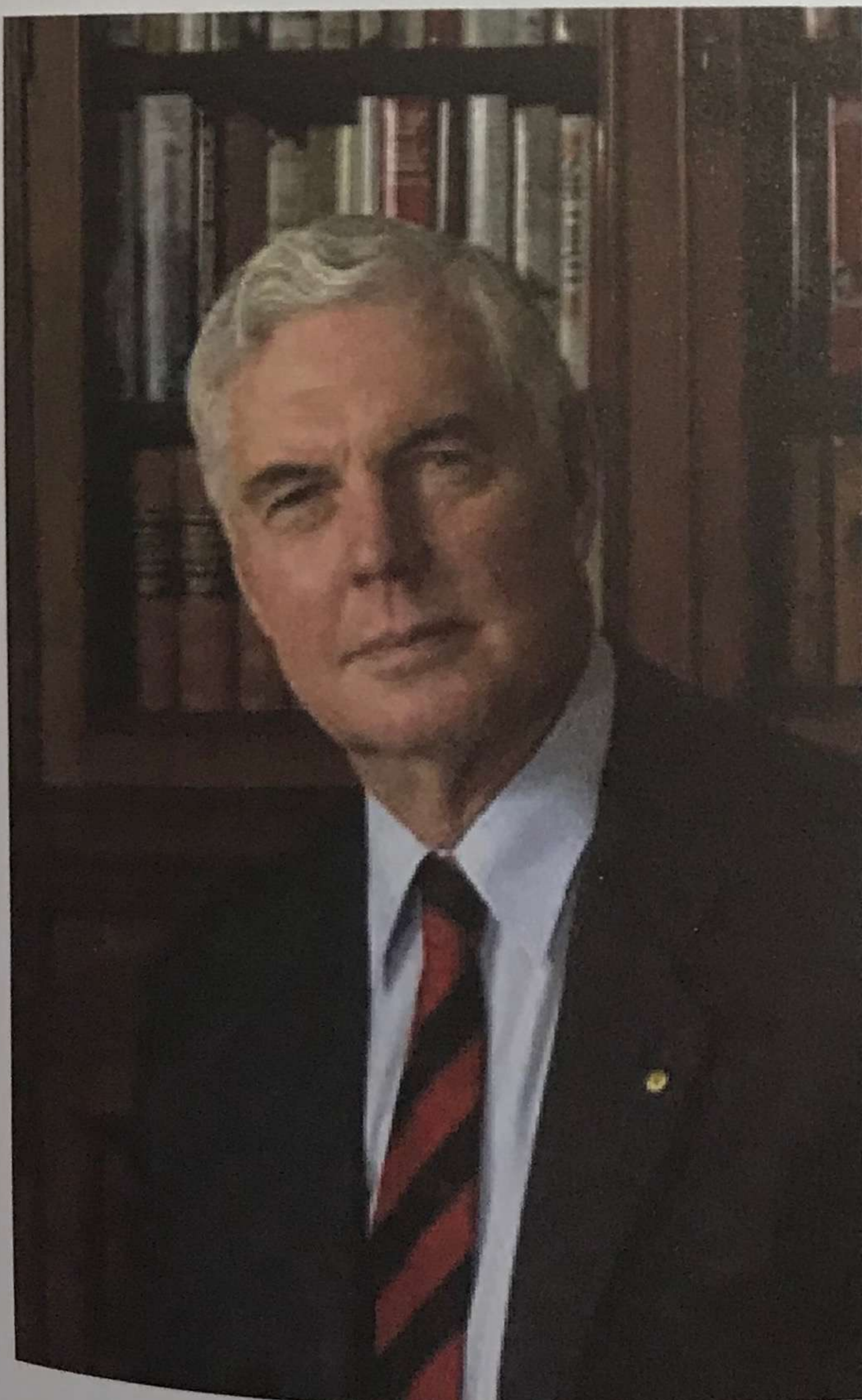
I would like to use the opportunity to recognise Mrs Gina Rinehart, whose hard work, tenacity and never-say-never attitude over more than 20 years has been the driving force to bring this exceptional iron ore project at Roy Hill to where it is today, with construction now more than 70 per cent complete. We are proud to be her partner and to see that the project continues to progress largely ahead of schedule, and we are excited for our first shipment of iron ore, which is expected later this year. Roy Hill and its sponsors also appreciate the responsible relationships we have developed with the banking community over many years. We sincerely thank them for their strong commitments, which resulted in a successful capital raising. A tribute, too, to the countless hours spent by Roy Hill, its sponsors and banks to close the largest ever financing of a greenfields mining project. *

*Shinichi Kobayashi,
Executive Officer &
Regional CEO for Oceania,
Marubeni Corporation,
Chairman & Managing Director,
Marubeni Australia Ltd.
And on behalf of Marubeni.*

Foreword



In so many ways, our nation is at a crossroads, calling out for leaders with a clear view to ensure a good future for us all.



On the economic front, we face challenges that will shape the opportunities for the next generation.

Morally, there are cultural shifts that may change the nature of the country we will be, and the harmony within.

Australians rightly wonder, ‘what does the future hold and how will we protect our enviable quality and way of life?’

Gina Rinehart, as one such leader, provides both answers and an example, with the physical and moral courage to act now to ensure a more certain future.

Her love of country, her entrepreneurial flair and her philanthropic generosity is backed by an astute mind and a lifelong passion for the development of our natural resources and northern Australia.

Two years ago, when her first book *Northern Australia and then some* was published, the mining boom was carrying the country through the global financial crisis.

Gina was warning, even then, that we needed to be ready for when things might turn.

Her warnings that the nation was spending and borrowing well beyond its means, and that over regulation and compliance costs for business would leave Australia struggling to compete, with its Asian neighbours in particular, were well ahead of their time.

Notwithstanding these changing circumstances, Gina has continued to increase her investment in, and commitment to, Australia.

The Roy Hill mega project in Western Australia's Pilbara region is on track to commence exports later this year, after being acclaimed with some of the world's leading business awards. It will be a project for a generation – providing jobs, revenue and opportunities, while so many other projects are scaling down or being deferred.

In the last 12 months, her wholly Australian private company has further expanded, with a series of agricultural investments that include:

- Western Australian cattle stations forming the Liveringa Station Beef Joint Venture
- revitalising part of the Queensland dairy industry in establishing Hope Dairies, a multi-million dollar investment

- backing the expansion of the iconic family-owned Western Australian Bannister Downs Dairy
- investing in the world's second-biggest Wagyu cattle herd, outside Japan, in central western New South Wales.

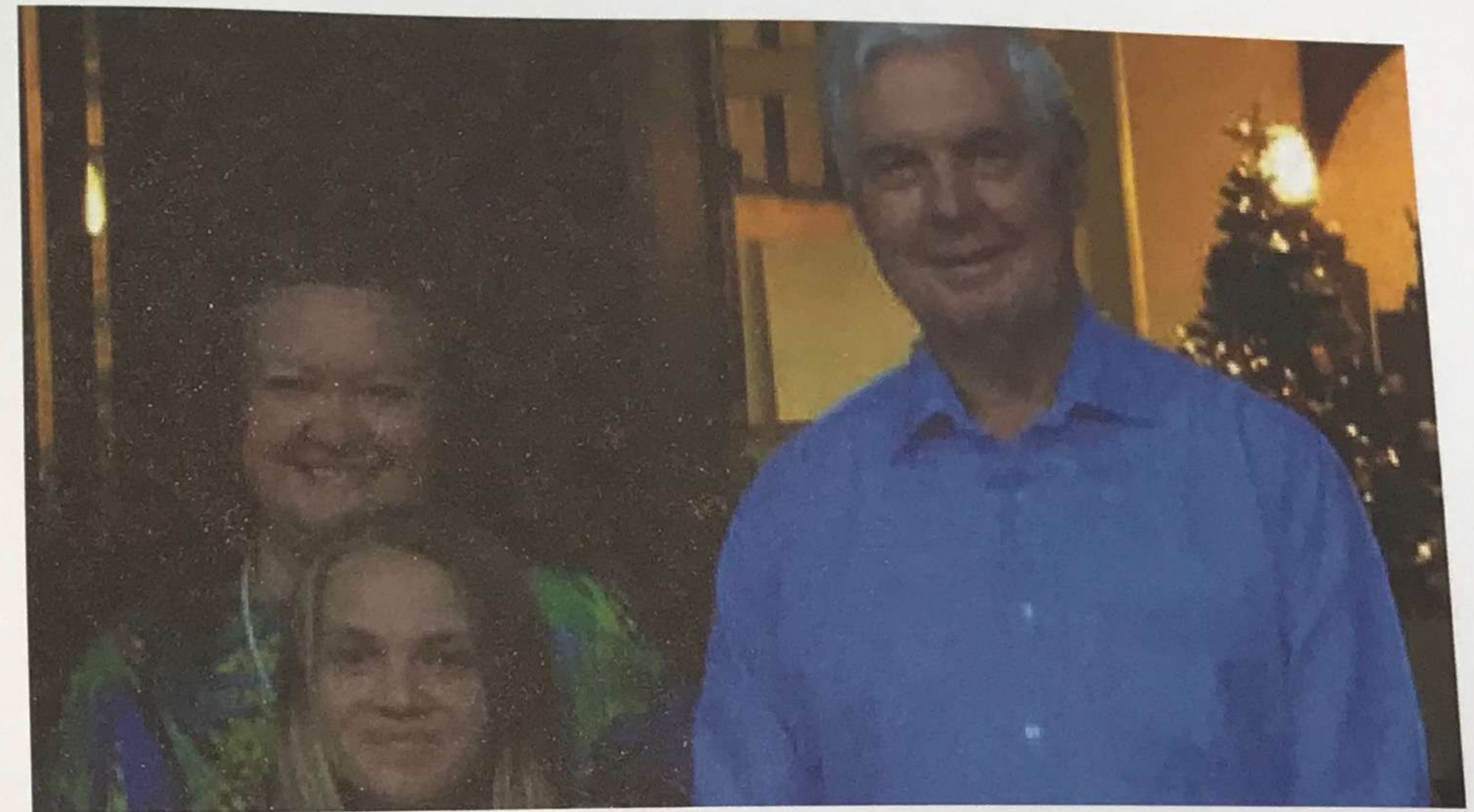
And all on the basis of investment in Australia, for Australians.

Gina's outstanding business credentials are matched by her love of sport, including as a major sponsor and patron of the Australian swimming and volleyball teams. She has been honoured with the rarely awarded Olympic Committee Order of Merit and is also the patron for synchronised swimming.

Philanthropically, Gina's contributions are both ongoing and immense. For example, in late 2014, she committed to what will be Australia's largest ever single donation – the construction of a \$170-million specialised cancer and key-hole surgery hospital for northern Australia, a much-needed facility.

She is without question a dedicated Australian, who has devoted her life to promoting the potential of this country – particularly its north.

The title of her new book *From Red Tape to Red Carpet and then some* is taken from a phrase made famous by India's outstanding leader, Prime Minister Narendra Modi, in his desire



to reduce regulatory overburden to raise living standards and to increase opportunities for the young. It is a philosophy that Gina Rinehart shares.

In her book of selected articles and speeches, Gina puts all of us – including political parties – on notice, to stop talking and start doing. She fights for small business and calls out hypocrisy wherever it exists.

From Red Tape to Red Carpet and then some is essentially a recipe for the economic and moral change Australia needs to ensure lasting opportunities and prosperity for future generations.

But, there are other things of importance to Gina, and which I share: namely, our cultural values – values that include the traits of love of country; a fair go for all; helping a mate in fire or flood, or on the battlefield; mutual respect

and religious tolerance; and, a capacity to laugh at ourselves.

These values, linked to entrepreneurial excellence, perseverance in adversity, and philanthropic generosity, represent Gina Rinehart's lived philosophy of life.

We should hold her, and all those like her who create opportunities for others and lead by example, in the highest regard.

I commend this book and its author for providing guidance, wisdom, leadership and hope to Australians from all walks of life and, in particular, to the upcoming generations.

**Major General
The Hon. Michael Jeffery,
AC, AO (Mil), CVO, MC (Retd)**

Former Governor General of Australia.

March 2015

From Red Tape To Red Carpet... and then some

Gina is one of the truly great Australians and someone that I feel both lucky and proud to call my friend.

I was honoured to attend several of her historic book launches, including speaking at the Darwin launch of the second edition of her first book, *Northern Australia and then some*. So many people have since told me that this book was a breath of fresh air to them. Many told me they drove hundreds of miles to hear Gina speak and launch her book. It provided the pivotal roadmap that our country needs to build a prosperous future.

Gina has become the optimistic voice for those in Australia who never want us to let go of our entrepreneurial spirit. That is why thousands of people attended the launches of *Northern Australia and then some* around the country.

It is clear that Gina has thought deeply about the key challenges that face Australia. This is what drove her to establish Australians for Northern Development and Economic Vision. ANDEV policies, can reshape the future of northern Australia for the benefit of all.

Most of the great work that Gina has done you would never have heard about because it has been done in private. That is what makes her an inspiring leader and a fantastic role model for younger Australians, and for those who want a better future for our country.

We should all congratulate Gina on her many achievements, which have made our country a better place in which to live.

*John Roskam, Executive Director, Institute of Public Affairs **

Australia needs leaders. It needs good leaders who will think to the future of the nation and push on through the biased propaganda, insults and ridicule to help our country and its future. As Joh used to say, we need doers.

My dear friend Gina has those qualities, with a commitment to our country and belief in the great potential of Australia's north.

I was with her and Joh and hundreds of guests almost 35 years ago for the launch of Lang's book *Wake Up Australia* as we flew in a chartered 747 Qantas jet from the Northern Territory into north-west Australia. Lang wasn't well, so Joh, Gina and I hosted this remarkable birthday trip in honour of our good friend Lang, touring Australia's north and mineral wealth. Lang insisted the trip go ahead without him. It was hard for Gina – she wanted to be with Lang by his hospital bed – but as a dutiful daughter, she did as Lang wanted, and those on the trip know she performed outstandingly. A true ambassador for our country. Decades later, it was a pleasure to drive down from Kingaroy with my son John, and be there with my family, Gina and her daughter for the launch of Gina's first book *Northern Australia and then some*, and give my last public speech for that occasion, in front of hundreds of warm and friendly Queenslanders.

Gina and I, and earlier Lang and Joh, too, share a culture that seems to be the way with country people and many fine Queenslanders. It's one where hard work is undertaken and it's ok to succeed from your endeavours, and entitlement thinking doesn't take priority. Where success and providing jobs to others is appreciated and patriotism is admired. Where you never speak ill of fine people no longer here, and certainly don't speak lies and create distortions for your own notoriety and financial gain.

Lang and Joh shared a wonderful friendship, with similar country culture and shared patriotism, and that friendship not only continued with Gina after the sad loss of Lang, but spread to me and to the rest of our family. We have shared many happy, caring and loving times together over decades, at Kingaroy, in Brisbane, in the pilbara and other places too. My family, for instance, travelled to Bond University to be with Gina when she received her well deserved honorary doctorate there. Over many decades, we have built deep friendships that will last our lifetimes. We always dearly love our times with you, Gina, and I write this on behalf of all my family.

These are qualities Australia needs more of, especially in these challenging times for the nation.

For the sake of Australia, Gina, I wish you continuing success and thank you for writing your second book.

I hope it inspires many to follow in your footsteps.

Lady Flo Bjelke-Petersen *

I've known and liked Gina for many years, as we navigated west Australia's phenomenal success in the face of China's industrialisation. Gina has a very clear and common-sense approach on how to build on this success. I've been very impressed. She's also a true believer in creating win-win opportunities between India and Australia, at both the corporate and national levels.

I look forward to her creating the same value in the future as she's already added to date.

*Tom Albanese **

Gina Rinehart continues to work with resolute determination to produce insightful articles and speeches that will one day become the fabric of future economics and policy curriculum for our children. These articles and speeches articulate the very nature of the problems we are currently facing in Australia, and give us the answers. And with these answers lies the path towards Australia's future viability. This is a book you need to read, and read again, and again to fully grasp the insight it provides into one of the greatest business minds of our time. She is our 'Iron Lady', sharing not only a similar drive, but an ability to fix our nation, and all Western Australians should be proud to call her our own.

*Greg Poland, Chairman, Strzelecki Group **

As one of Australia's most important business and resources industry leaders, Gina Rinehart offers a unique and valid perspective on the key issues facing Australia today, and into the future.

She speaks with sincerity, energy and commitment, borne of the belief that business leaders have a responsibility to contribute to the debates that advance the national interest.

Above all, Gina Rinehart is a proud supporter of the Australian resources industry, and a staunch defender of the role the industry plays in providing revenue, employment and economic growth for the nation. She is an important voice in the national debate, and one who must be heard.

*Andrew Mackenzie, Chief Executive Office, BHP Billiton. **

I have no doubt that the history of 21st century Australia will identify Gina Rinehart as one of our nation's most patriotic and inspirational leaders. Her commitment to identifying and harvesting the benefits that mining and associated industries provides in employment, and contributes in lifestyle benefits for all Australians, deserves the highest recognition. As the century progresses, she will be recognised as a dedicated, hardworking Visionary.

In a difficult regulatory environment and in a time of reduced return on investment – when others have chosen to focus their investments elsewhere in the world – through increasing employment opportunities in Australian mining and, more recently, through her investment in dairy and beef cattle, Gina has continued to reinforce her patriotism by reinvesting in Australia, its people and its future.

It would be of benefit for more Australians to understand that her true inheritance was the legacy of a family company in great difficulties and her father's bankrupt estate. Part of that legacy was also the experiences she gained through working and travelling with her pioneering father, Lang Hancock, from a very young age, and a little later in life, the wisdom and business acumen she gained from Frank Rinehart, the husband she dearly loved and whose intelligence she so much admired. She also inherited the WORK gene, along with duty, commitment, determination and perseverance in large measure.

The legacy of her personal work ethic and achievement already far outweighs anything else she may have inherited.

Gina is a sincere, warm, caring and considerate friend I have known for over 30 years. She has been through and survived some extraordinarily difficult years bringing projects to her company and building and financing those projects. In more recent years, as the success of Hancock Prospecting brings so much of her work to fruition, she continues to make a great contribution in many areas of Australian life. Few know and understand that it was Gina, after her father's death, who brought Roy Hill to their family company, Hancock Prospecting (HPPL). This was not inherited, and it was Gina who brought the majority of Kevin's Corner in Queensland to Hancock Prospecting, and all of Tad's Corner and Paul's Corner in Queensland. The only part of her Galilee Basin investment that was 'inherited' is about a quarter of the present-day Kevin's Corner development, which by itself would never have been developed, given its limited size, the distance from the Queensland coast and the immense amount of money required for infrastructure. After significant work bringing more tenements together, Gina has turned this great Queensland project from something of no value into a valuable and important project. Her effort and leadership achieved the first test pit mining in the Galilee Basin, and first shipment of treated coal from the Galilee to overseas markets. Under Gina's chairmanship and with an exceptionally small number of executives, she has, with limited funds, driven studies and exploration of these

areas. By last quarter in 2011, she had progressed more major tier-one projects to bankable feasibility study level than had even BHPB, the largest mining company in the world, at that level, at that time. She achieved this through virtually a non-stop 24/7 work effort, developing her Galilee projects while overseeing her ongoing projects in other locations. These are the facts all Australians should know.

She could have chosen to lead a comfortable unchallenged and unchallenging life, of very little personal achievement and contribution to Australian society and its international reputation and growth. Instead, she chose to become one of the most consistent and dedicated workers and patriots I have ever known. I have great admiration for all she has achieved.

She is a pioneering daughter of Australia in every sense of the word, who will continue to inspire thinking Australians and the many internationally who greatly admire her courage and tenacity. She has, indeed, not just lifted, she has skyrocketed the glass ceiling for women.

*Imelda Roche AO. **

As our young, talented women walked out on to centre court at Scarborough Beach for the National Beach Volleyball Championships, another inspiration was watching from the sidelines. Mrs Rinehart had arrived to witness Australia's extraordinary athletes compete for gold. She was not disappointed. Two of the youngest players in the national team, the Volleyroos, took on the number-one seeds, dual Olympian Louise Bawden and her partner from Kingaroy Taliqua Clancy. In a shock result, the youngsters won gold.

Mrs Rinehart, in presenting the medals and congratulating all the athletes, developed a rapport with the girls who went on that year, 2014, to be crowned World Junior Champions. That success was a direct result of the hard work of the girls, but also the opportunity presented by the patronage of Mrs Rinehart.

Within weeks of that event at Scarborough Beach, the Georgina Hope Foundation had agreed to support Volleyball Australia to chase gold at the Rio 2016 Olympics at Copacabana Beach. Already a sponsor, it was the opportunity to mentor young Australian talent, who were dedicated to be their best and to represent their country on the world stage, that was most valued.

As we approach the Rio Olympics, our Australian Volleyroos are confident in the knowledge they will have the support, mentorship and leadership of a great Australian and now Patron of Volleyball Australia, Mrs Gina Rinehart, as they prepare for their ultimate challenge.

Our sport and its athletes and coaches are indebted and inspired by Mrs Rinehart.

*Craig Carracher, President, Volleyball Australia. **

We all want to prevail. We want to make a difference for the nation and talk about what we want for the country, and the obstacles that stand between where we are and what we could be. We admire those who take their nation forward because we go forward with them: a gold medallist at the Olympics, a great author of the Australian story, the endeavours of the doctor who brings about the medical breakthrough, the person who brings wealth to our nation. Gina Rinehart is our nation's largest taxpayer because she stayed an Australian. She has brought great wealth, both directly through tax, royalties and wages, and indirectly through so many ancillary attributes of the business she runs. Now that investment of mining in Western Australia is reinvested in dairy in Queensland, media in New South Wales, and beef in Western Australia. I want to know that Australian Gina Rineharts exist – that we are not merely the venue but the home of those who are the benefactors of the wealth of our resources. I like the fact that one of the strongest women in business in history is one of ours. I wish it was a pride more shared.

*Barnaby Joyce MP, Deputy Leader of the Nationals, Minister for Agriculture **

Gina Rinehart has clearly proven herself to be an advocate for doing what's right in both business and the community. Gina tirelessly battles the endless red tape, which has slowly eroded Australia's competitiveness on the world stage. She calls it how it is, and has willingly taken the fight to improve processes and approvals to the highest levels of government and industry. Her vision and unwavering leadership to establish Roy Hill as a world-class development has been impressive and a lesson to many. Gina gives her personal time to advancing Australia, both domestically and on the world stage. She is patriotic and committed to her country. Australia is fortunate to be able to call Gina Rinehart one of its own.

*Peter Coleman, CEO and Managing Director, WOODSIDE Petroleum **

Hi, Gina
I compare you to the other 'iron lady', Margaret Thatcher, except that you had the real iron.
You two are both women with very similar visions, are tireless advocates for sound business values and have done much for the UK and Australia, and have been much underappreciated for your contribution to your respective countries.

*Hans Mende, Chairman and Founder, AMCI Group **

One of the things I most admire about Australians is their capacity to think big and take risks, both personally and financially. No one personifies this more than Gina Rinehart. She's copped a lot of criticism in the process, but her commitment to building Australia into an economic powerhouse is unwavering. People at the top are always easy targets, but if it wasn't for forward-thinkers like Gina, there would be fewer jobs for Australians, less tax dollars paid to governments and less revenue to invest in hospitals and schools around the nation.

Like Gina, I share Indian Prime Minister Narendra Modi's philosophy that economic reform is the key to moving people out of poverty. In Australia, we need to remove the barriers to development and do things differently if we want to break the cycle of welfare dependency that is crippling our Aboriginal communities. Like Gina, I want our regions to share in the prosperity enjoyed by those in our major centres. I believe that the economic rights of people to have a job and own a home are just as important as social rights and I'm working with a range of communities across the Northern Territory to re-frame the conversation about their future. This means investing in the infrastructure (the roads and bridges and telecommunications) that facilitates investment in our regions and for people to create jobs. The dignity of work is central to my political philosophy and it's something I've been proud to see taking root on the Tiwi Islands. I've been working with the Tiwi people on a ground-breaking new project that will see Traditional Owners offer long-term leases of their land to potential investors in exchange for jobs and an economic future. The Tiwi people are already looking at agriculture, aquaculture, tourism and forestry as potential industries, and it's an attitude shift I'd like to see right across the Northern Territory. The Tiwi people have a tough road ahead, but as Gina has learnt in her own life, adversity only makes true leaders stronger.

*Adam Giles, Chief Minister, Northern Territory **

Currently in Australia, businesses large and small are being held back by excessive red tape. Countries that have streamlined their processes are doing well. Reducing red tape is not about taking shortcuts or compromising integrity. We must get on with working in partnership with businesses to create jobs needed now and in the future. Governments must treat businesses as customers.

Thank you, Gina, for taking up the fight and constant battle to reduce red tape to help this great country, because without successful businesses, there are no jobs.

Congratulations on your second book, *From Red Tape to Red Carpet*.

*Mayor Paul Pisasale, City of Ipswich **

Here in Phnom Penh, there are a group of young women whose lives have been changed – quite literally – beyond their imaginations. Once limited by their poverty, education, gender and a poor awareness of their own potential, these girls were taken under the wing of Gina many years ago, quietly, selflessly and securely.

Now in or finished university (given the assistance of Gina), these young women are reflections of the woman they love and call ‘mum’. They are confident, independent, and ladylike, (which is a real credit to them) and visionary in a society dominated by men: learning to endure the slings and arrows that come with breaking from the traditional roles expected of them. They want to help their country’s future. Gina has suggested that they study both Lee Kwan Yew and PM Modi to see what they did for their countries.

There are many other girls in Cambodia who have also been gifted the opportunity to reach their potential through education. They know a very different Gina to the one written by media. One girl, having searched for information on her benefactor, said it best: ‘All I can find are stories about her money and business. There’s nothing written about her love and heart’.

That is the story that has yet to be told.

*Scott Neeson, Executive Director, Cambodian Children’s Fund **

Gina Rinehart is now recognised as one of Australia’s most prominent business leaders, thanks to her efforts building Hancock Prospecting into the company it is today. Her business has been a fundamental player in the development of northern Australia, and her achievements in growing a company in the dynamic resources sector reflect her discipline and commitment. Gina is similarly passionate about helping Australia carve out a pathway to reach its potential, and she provides a voice for northern Australia in the ongoing debate about how best to secure our prosperity.

*Sam Walsh, Chief Executive Officer, Rio Tinto **

No one understands the importance of Asia to Australia’s future better than Gina Rinehart. She has long advocated a vision of our role in the region that goes well beyond natural resources.

Perhaps that’s why I formed an instant connection with her during the many visits I’ve made to Western Australia and to the Pilbara.

We both understand the reality that in a little over a decade Asia will account for almost half the world economy, with over 3 billion consumers. Continuing financial liberalisation in China is expected to see a significant increase in capital

flows, with Chinese outbound foreign direct investment rising from just \$500 million in 2012, to as much as US\$9.5 trillion in 2030.

This tectonic shift will continue to create enormous opportunities for Australia. The Pilbara and the Hancock name are forever part of Australia's connection with that opportunity.

Gina has been a crusader for our governments to unlock the full potential of the Asian Century – a potential that would truly make Australia super regional.

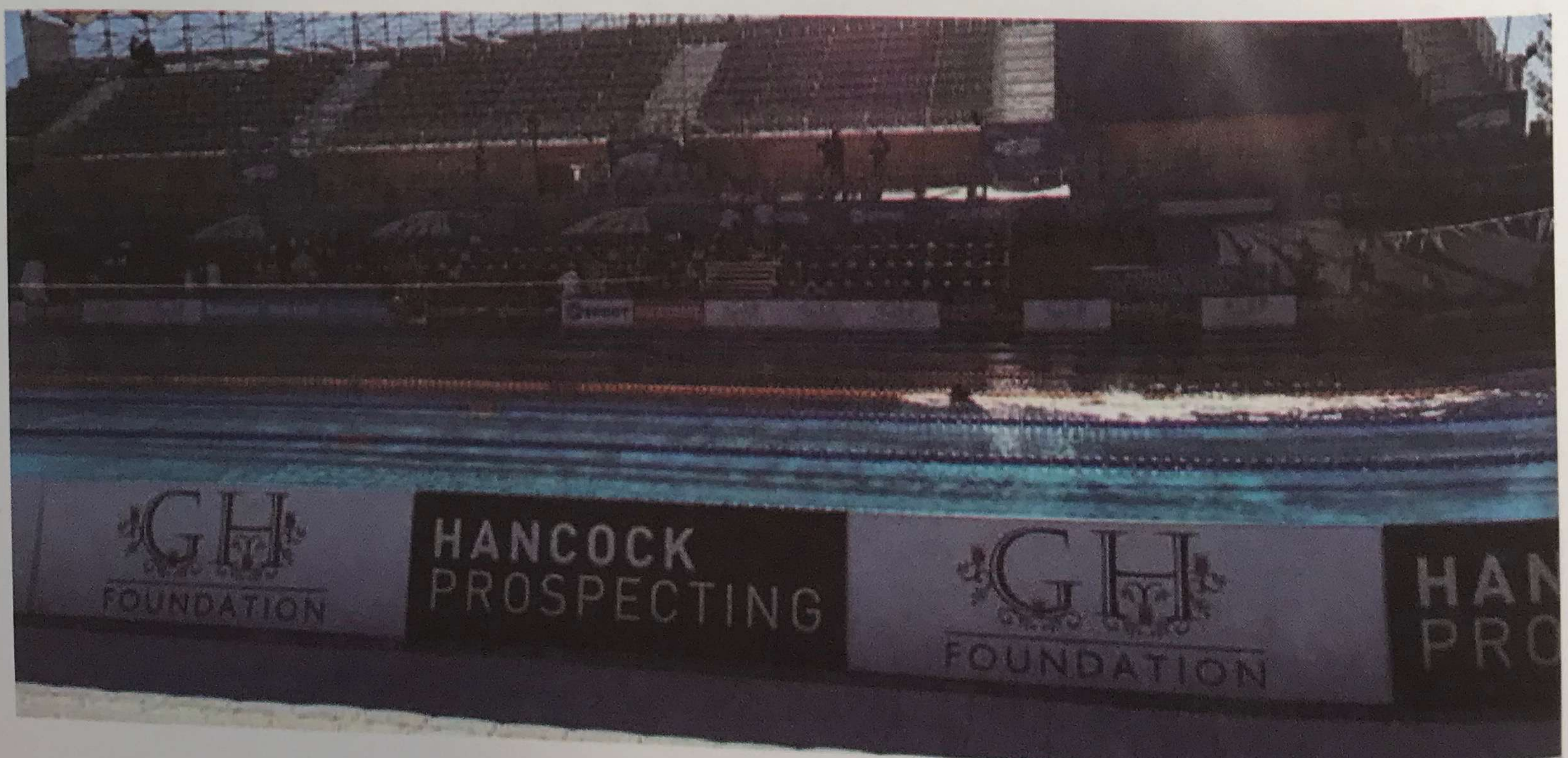
I look forward to reading her second book as a record of that crusade and her tireless contribution to Australia's economic success, now and in the future.

*Mike Smith, Chief Executive Officer, ANZ **

Gina Rinehart is an extraordinary Australian, businesswoman and philanthropist. She has built a business empire employing thousands of people. And it seems this is only the beginning.

She is a prolific philanthropist – much of it unknown to the public. What is known is her backing of swimming in this country, and the young men and women who put everything on the line to follow their Olympic dreams. She has supported swimming since 1992 and, in particular, when it really counted. She continues that support. Her commitment is not only financial. It is the passion. She applauds, she inspires, she encourages young people giving it a go. Swimming and Australia are fortunate to have her.

*John Bertrand AM, President, Swimming Australia. **



As founder of Small Business Association of Australia, I wish to take this opportunity to acknowledge Gina Rinehart as Australia's leading female business woman and entrepreneur.

Gina Rinehart has been patron of Small Business Association of Australia for four years. During this time we have forged a great relationship of which I am immensely proud, as it has allowed me to appreciate a truly great Australian achiever.

The private Gina Rinehart that I know is a warm and loving person with impeccable graces.

As a business woman, Gina Rinehart has worked tirelessly to rebuild and grow her family business which along the way has seen her unlock significant wealth for herself and for her country.

While we often hear about glass ceilings and the many obstacles that confront women striving for business success, there were never any complaints or excuses from Gina. Instead, she got on with the task at hand, creating much needed jobs and sowing the seeds for a more prosperous and equitable Australia.

Today she has realised one of her greatest dreams, that of being a miner in her own right. It was a task that required the raising of the single biggest commercial loan in corporate history, a stunning achievement by anyone's standard. This loan is proof of the confidence of 5 ECAs and 19 commercial banks have in Gina Rinehart and her team.

Importantly, she continues to speak out and champion the cause of her own industry and that of small business.

Small Business Association of Australia was privileged to be the first to launch her book *Northern Australian*, and then some. So please take some time out to read her next book "From Red Tape to Red Carpet and then some", and encourage your friends to do so as well.

It offers us an opportunity to reflect on a remarkable Australian. While we can all be proud of Gina Rinehart as a business woman, we can equally be proud of her achievements as an individual. She is an inspiration to us all.

*Anne Nalder, Founder/CEO, Small Business Association of Australia **

Gina ... transcends business success with due diligence and brings wealth to all Australians, whilst forging a historical pathway for women to aspire too. More not less of the Gina phenomenon is what is needed.

*Gail Austen OAM, 1997 Telstra Australian Business Women of the Year **

Spend 5 minutes with Gina Rinehart and open your heart to one of Australia's and the World's most inspiring women and Business Leaders, and your life will not be the same. You will want to hop on the next plane to her beloved Pilbara where one million jewels abound for those willing to take a risk and enjoy all Australia has to offer.

In her capacity as Chair of ANDEV, (Australian's Northern Development Economic Vision) Gina has worked to pave the way for entrepreneurs to realize their dreams in Australia's best kept secret... the Pilbara. The north needs to be developed and the time is now. Young people are seeing their beginning, families are seeing their children's future and grandparents are seeing a second chance as they choose to relocate to the Pilbara. There is a place for everyone.

Gina paints a vision of opportunity, wealth and achievement that is possible when we stretch our minds and take our future in our own hands. With vast tracks of land abound, ideas start flowing. The North of Australia needs people; people to create business; to build a region and support a nation. People who wish to make a difference to Australia's future.

Every big business was once a small business and towns like Port Hedland are realizing the need for small business as they grow to become vibrant northern cities. Tax laws have been challenged; bureaucracy cut and local leaders are encouraging new business start-ups in the North.

With a focus on centers of excellence, robotics and futuristic innovation, Gina's vision and that of her father's is coming true. Health, education and housing are waiting for you, so what are you waiting for?

Spend 5 minutes with Gina, open your mind to possibilities ... for you and your family, and your life will be enhance ... as was mine!

Thank you Gina.

*Jan Ford, Jan Ford Real Estate; Chairperson Port Hedland Progress Association; Telstra Business Woman Winner; Executive ANDEV**

Gina Rinehart's passionate support of the free market is unsurpassed.

Her unwavering belief in the future of northern Australia, born of her family's long and rich involvement there is unquestionable.

Her dedication to the mining industry and further investments into agriculture and pastoralism have brought a level of confidence to these vital industries that will, should Australia be able to keep its costs competitive, ensure their future for generations to come.

*Tony Seabrook, President, Pastoralists & Graziers Association of WA (Inc)**

When we first met over 7 years ago what struck me was your quiet yet unflinching determination to do good for Australia. Your vision to unlock the possibilities of Northern Australia was my first encounter with your burning love for Australia and its people. The all-volunteer ANDEV and its aim to introduce Special Economic Zones to foster new business in Northern Australia, has been one of your many real achievements in the generous charity work you do. This sits alongside the many investments you have made in Australian projects – led by the world record breaking \$7.2 Billion funding for the Iron ore project Roy Hill and many agriculture investments. You are a rare visionary in that you walk the talk as these many investments in Australia exemplify.

You are an exemplar of the power of the private sector as the catalyst for Australia's sustained rise in living standards. The income generated from your investments creates directly and indirectly many thousands of jobs and income across Australia. As Australia's single largest taxpayer your taxes provide significant funds for State and Federal Governments to provide services to Australians.

You are a defender and advocate for getting Governments to cut unnecessary regulations. This especially for small business, the small people, that are the backbone of our economy. Creativity and entrepreneurship creates as you write in your book, jobs and future prosperity.

I salute you as a visionary, exemplary corporate citizen and generous philanthropist.

*Imants Kins, Co Chair, Australians for Northern Development & Economic Vision(ANDEV) **

Dear Gina

I am always happy to help what you are doing, as you are always doing so much to make our country better.

Having watched you work tirelessly to rectify poor government in Australia, whilst you shake off the press's insults like water off a ducks' back, I feel that you are one of the few who Winston Churchill would praise if he was here today.

He has made the famous quotes below, but YOU have actually LIVED them.

- Some see private enterprise as a predatory target to be shot, others as a cow to be milked, but few are those who see it as a sturdy horse pulling the wagon.
- It is no use saying, 'We are doing our best.' You have got to succeed in doing what is necessary.

*Nick Paspaley AC, Executive Chairman, Paspaley Group of Companies **

Gina Rinehart is one of Australia's greatest businesswomen. She has taken a business and built it into a great corporation with a combination of vision and risk taking flair. This is the sort of entrepreneurship which makes a country great. Mrs Rinehart has created thousands of jobs, revenue for governments State and Federal and helped to develop parts of Australia which would otherwise have been economically irrelevant. Her business career is a model that Australians should look at with admiration and applause.

Ms Rinehart's vision extends to developing northern Australia into an economic powerhouse for Asia. I will always admire her energy, creativity and determination

*The Hon Alexander Downer AC, Australia's High Commissioner to the United Kingdom **

Australia,
'An opal hearted country, a willful lavish land. You who have not loved her, will not understand.'

Australia, A fortunate country, with high living standards, no sovereign risk, a land of far horizons, of jeweled seas, of beauty and of terror. Australia is (or should be) the envy of the world. This country evolved to what it is today by great Australians. Explorers, Pastoralists, Scientists, Innovators, the worker, the Australian defence force, miners and many others. Many gave their lives for future generations to prosper. Gina Rinehart is a great Australian with a passion to drive Australia's future for all Australians. We have a country rich in fertile land, resources, the bounty of the sea, innovation and people.

But, we must constantly remind ourselves that what we have today is not a given. We must listen to our great Australians; support their projects and their vision for our country, if we want our living standards to be maintained or to rise. I trust you enjoy this insightful and valuable book and the messages of a great and concerned, very caring Australian.

*Cr Rob Chandler, Mayor Barcaldine QLD **

There was a great woman named Gina
Who set the standard for excellence in Australia
Iron ore is her go
She's transcended that though
And together we'll journey to India

*Anthony Pratt, Chairman & CEO Pratt Industries, Global Chairman of Visy Industries **

Mrs Rinehart is a great Australian who converts rocks in remote and inhospitable Australia into jobs. Her success story is that of remarkable insight, (can skip in sight if wish as added effort) persistence, hard work, intellect, effort and skill. On her journey she has seen firsthand the frustrations of bureaucraticmess or incompetence, instead of zeal, or just go straight into, over regulationover regulation and high costs that put Australia in a weakened trading and economic position.”

“In the 19th Century, the gold discoveries of Victoria, NSW, Queensland and Western Australia created a diverse economy in Australia. In the late 19th and early 20th Century, the discovery of Broken Hill by Charles Rasp led to the industrialisation of Australia. In the 20th Century, the discovery of the Pilbara iron ore fields by Mrs Rinehart’s father Lang Hancock and the prospector Stan Hilditch, led to a massive export industry that underpins the Australian economy. In the 21st Century, Mrs Rinehart’s Roy Hill iron ore mine will continue this trend, becoming the largest single iron ore mine in Australia, and one of the largest in the world. Every single Australian owes a great debt to Lang Hancock and Gina for our standard of living and quality of life.”

“Every now and then, a great person of vision appears. Mrs Rinehart is one of these. No single Australian has contributed more to the economy of Australia than Mrs Gina Rinehart and her father Mr Lang Hancock. Her contributions have not been without frustrations and it appears that every time there is an attempt to create new jobs in Australia, obstructions , negativities and jealousies, even out rite distortions, are thrown at her or on in the path. Mrs Rinehart has managed to navigate her way through these and her wisdom in this book is that of experience and intellect. If we are interested in the future path that Australia could take to raise its living standards, then Gina Rinehart gives us the road map”

Aristotle wrote 2350 years ago “There is only one way to avoid critics: do nothing, say nothing and be nothing.” Mrs Rinehart creates new mines and jobs, speaks her mind and is a great Australian. Her critics excel at doing nothing, saying nothing and being nothing.

*Emeritus Professor Ian Plimer, Adelaide **

In this new expanded edition of her book, Gina Rinehart continues with her campaign for liberating Australian entrepreneurial potential in order to consolidate its prosperity. The messages herein also apply to help many other nations. Australia should not rest on its laurels. At any moment today one can get wake up calls.

Yet, in the 2015 Index of Economic Freedom released by the Heritage Foundation, Australia ranked 160th out of 180 countries in cost of government and fiscal freedom. In the latest Economic Freedom Index compiled by the Fraser Institute, it scored miserably. As the United Kingdom before Thatcher and the US during these last two decades proves, great nations can enter periods of long decline and slow growth, especially if they follow ideas and implement policies inimical to entrepreneurship and wealth creation.

In one of the new chapters of this book, Rinehart mentions that in one of her projects the company was “up to 3000 separate approvals and licenses – some of them are many thousands of pages in paperwork.” In another coal project in Queensland her team tallied over 5000 licenses and approvals. She concludes: “Regulation, approvals, licenses, and over-governance in Australia has become a \$250-billion dollar burden. That’s the estimate from global accounting company Deloitte who recently reported the red tape industry in this country now employs more than 1 million people and has become our fastest growing sector. It’s an unimaginable amount of money and waste. To put this into perspective, consider this; the Australian mining industry, the country’s largest, contributes \$200 billion to the economy. Regulation is estimated to be costing us more than the mining industry provides. Incredible!”

Rinehart speaks optimistically about the new leadership in India. India has an enormous potential. According to Rinehart, the new language, policies and attitudes of Indian Prime Minister Modi can change the dynamics of India and affect the world economy. She correctly concludes: “If you want to help the poor and our next generation, make investment, reinvestment and business welcome. For proof, look at the alternative: it’s called Greece.” Great civilizations and nations can indeed choose decline. Rinehart chooses prosperity and works for it each day. As the new edition of her book shows, she is becoming more outspoken with her ideas so that more Australians will choose the road to freedom. I sincerely hope other nations will also benefit from Rinehart’s book.

We congratulate her on her admirable book and endeavours”

*Alejandro A. Chafuen, Ph.D., President, Atlas Network **

In 2002, at the 50th anniversary of Lang Hancock's iron ore 'Discovery Flight', I used these words to describe why politicians and Australian corporate leaders envied Lang Hancock.

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"But most of all, Lang was himself. He could do that; he could be himself, whereas most of us couldn't. Whether you are from Rio Tinto, the Labor Party or the Liberal Party, you can't be yourself. You have to 'toe the line' or the 'party line'. I think his individualism used to drive them nuts with absolute, sheer envy. They didn't envy Lang for his money, which only came later in his life; they envied him for his free spirit. He could be himself and they couldn't.

Now, thirteen years later, I'm enjoying reflecting on how Lang's daughter, Gina Rinehart, has outpaced her father in assembling these thoughts on our great mining industry and its contribution to Australia.

Why have we so few mining leaders who can capture the spirit of our industry and inspire our next generation?

We asked that question last year in an essay contest that our Mannkal Foundation organized in conjunction with the W.A. School of Mines (Curtin University). The essay title, Leadership in Mining, sought specific examples of true leaders from Australian industries, forcing the students to look beyond the shallow PR spin of too many corporate executives.

I expected a response of four or five essays but the judges were overwhelmed with 34 entries.

Among the handful of leaders identified was Gina Rinehart and many remarked that her comments captured the 'creative' aspects of our industry. 'Creative' is an appropriate word for an industry that, through discovery and production, has lifted Australians to a level of civilisation far superior than the bleak future our earlier settlers faced.

Nobel Prize Winner, Albert von Szent-Gyorgyi once described discovery with these words—

"Discovery consists of seeing what everybody else has seen, and thinking what nobody else has thought."

One of the essay students spoke appreciatively of Gina Rinehart expressing her passion for our industry—

"Mrs Rinehart doesn't have to do this; she could keep her head down, just like so many other mining executives, but we are glad that she makes this effort as we get a clearer idea of what the mining industry is all about. It's about people seeking, striving, working hard, so that we can all achieve our true potential."

It is my pleasure to write this comment to Gina's latest book. I have known Gina since I first met her, as a 17 year old, when she accompanied her father, Lang Hancock, on so many of his interesting journeys. It has been fascinating

watching her emerge as possibly Australia's best known individual on the international stage whilst still having the time and ability to inspire Australia's upcoming generation of leaders. These are the people on whom we will rely to maintain our nation's momentum.

*Ron Manners, Executive Director, Mannkal Economic Education Foundation **

This book brings together some of the great thoughts of a great Australian. And I say that as in these pages you will see the passion and the love of country that can only come about from a life of committed to creating a great company and mining house in Australia. You will see that Gina's drivers are not money and fame, but her passion for cracking on and building an industry that provides jobs and opportunity for Australians.

It gives me great pleasure to quote something I only recently was given, what another wonderful Australian who Gina dearly loved, said, as published long ago, "If you are doing something useful and you enjoy doing that's the essence of life". That wonderful and wise Australian was Gina's mother, Hope Hancock.

*Mike Young **

It has been a great honor to be asked to write a few words for Gina Rinehart's new book and a pleasure to do so.

There are far too few business people who understand and unfortunately even less who do speak openly, without a fear of being misunderstood, misquoted and criticized by noisy minorities, about how to keep this fantastic country, one of the best countries in the world to live in, Australia. Gina Rinehart is one of few who does it without fear of reprisals from many. We need to congratulate her and encourage her to keep doing it.

Many, especially in the media and in some political spheres don't understand or don't want to admit that they do, what is needed to keep Australia in a good shape for generations to come. The simple truth, which is to work hard, save for old age, rely on oneself, use initiative instead of expecting others to do so, needs to be reminded to all who refuse to understand it.

I'm so grateful for the leap of faith I took back almost 25 years ago to join Hancock Prospecting company and the opportunity given me since. It was a small exploration company then, but has been steadily and successfully developed since Gina Rinehart took over the company in 1992. Now we are a mining company of a significant size with world class existing and also being built mines as well as other interests. For a female business person in the male dominated world, also a widow and a mother of four children, it hasn't been an easy journey to get where we are today. But in spite of many barriers, excessive governments rules and regulations, certain political and some of the ill-informed public forces hating mining, a lot of jealous competitors and "tall poppy syndrome" knockers, to mention a few, hers and ours, working there people company, got where it is today. It is a credit to her hard work, dedication, lack of fear and persistence.

As the Hon. Barnaby Joyce stated on a number of occasion "we need not one Gina, but hundreds like her in Australia to keep it prosper and generate jobs and income to preserve our standard of living".

I'm sure those who would read this book will agree with Barnaby wholeheartedly. I wish that she will remain on the helm of the Hancock group for many years to come, to make it even stronger for the good of all of us in this great country, a country which welcomed me and my family in 35 years ago.

Keep up the good work Gina Rinehart.

*Tadeusz Watroba, Executive Director, Hancock Prospecting Pty Ltd **



My family has been in the West Australia's pastoral industry for generations, and I feel privileged that I was brought up in the country, coming from an outback commonsense background. Fortunately from participating in the mining industry we are also now able to invest further in the agricultural area. Our joint venture with my friends, the Daubney's is a great joining of two long-time West Australian agricultural families and their respective private companies. We both wish to expand and build opportunities, with quality, indeed, delicious products from West Australia.



Sue Daubney from Bannister Downs Dairy accepts the Champion Milk award from CHEP Asia Pacific's Clifton Vanderwesthuzen.



Grand Champion Bannister Downs 2015



Bannister Downs' Sue Daubney accepts the Grand Champion Dairy Product Award from Viscount Plastics' Colin Webb.

Looking back to May 2012, when I attended the Roy Hill Historic Signing Ceremony in Sydney, Roy Hill was then a greenfield project, but it has now evolved into a successful iron ore mine with production coming on stream in the second half of this year. This remarkable achievement is a source of pride and inspiration to all of the shareholders.

I take this opportunity to convey my deepest appreciation to Mrs Gina Rinehart for her dedication, perseverance and exceptional contributions. Significantly, she is not only an outstanding entrepreneur, the multidimensional leader practices what she preaches in economic and agricultural development, and her consideration for the younger generations is also admirable.

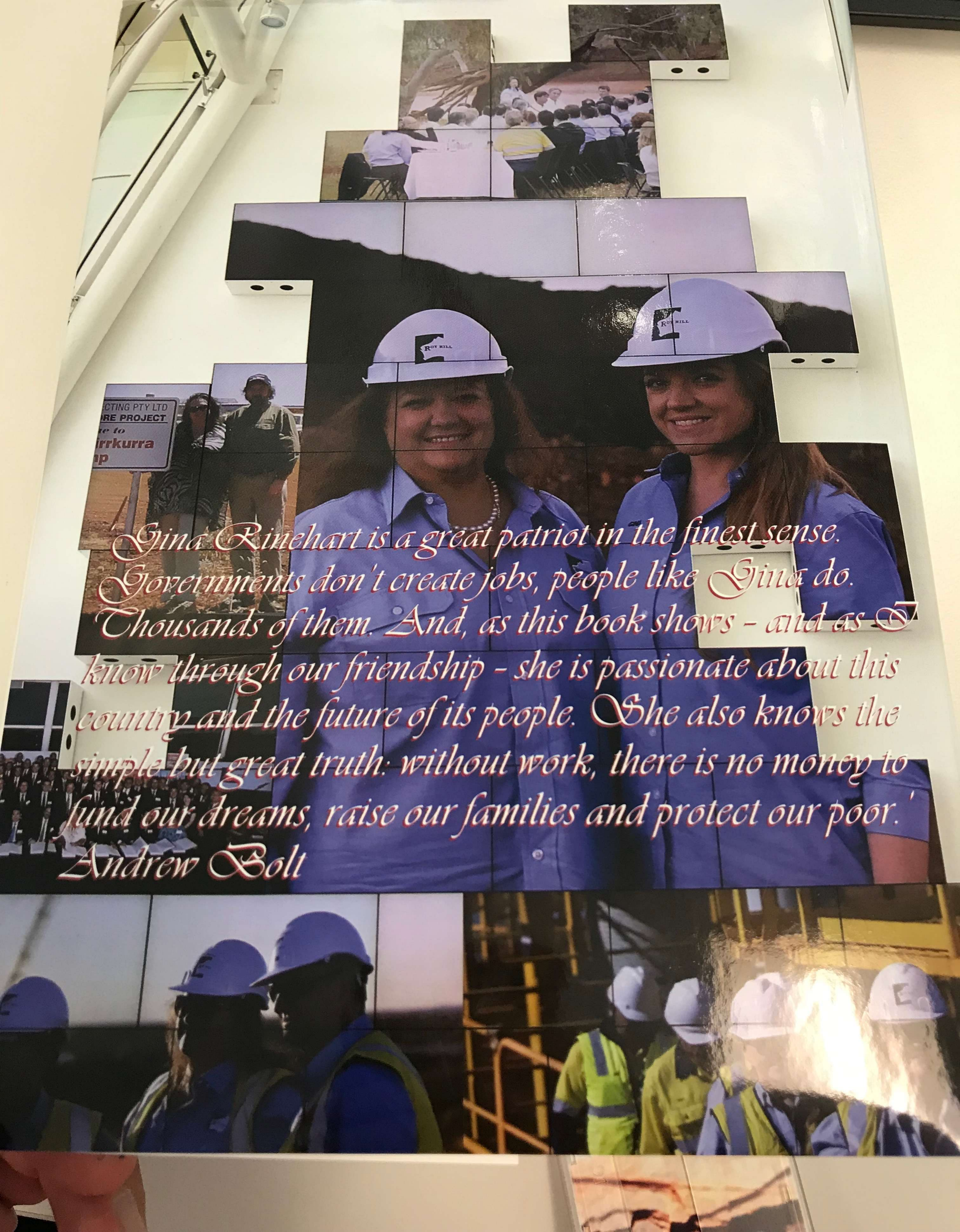
I know how much hard work has gone into Roy Hill, which would not have been a success without her unflinching and conscientious devotion to the fulfillment of her goal. I also pay tribute to the excellent teamwork of all partners who have been working together so intently to develop the project.

Roy Hill is full steam ahead, and the red carpet is ready to roll out to celebrate its first ore on ship at Port Hedland. *

Jo-Chi Tsou,

Chairman

China Steel Corporation.



Gina Rinehart is a great patriot in the finest sense. Governments don't create jobs, people like Gina do. Thousands of them. And, as this book shows - and as I know through our friendship - she is passionate about this country and the future of its people. She also knows the simple but great truth: without work, there is no money to fund our dreams, raise our families and protect our poor.'
Andrew Bolt